

BELMOND Real Estate LLC - Referral Agreement

REFERRAL AGREEMENT

This Referral Agreement (the "Agreement") is entered into on the ____ day of _____, ____ (the "Effective Date"), by and between:

BELMOND Real Estate LLC, with an address at The Court Tower, Business Bay, Dubai, UAE (hereinafter referred to as the "Company")

AND

Affiliate Full Name: _____

Nationality: _____

Passport / Emirates ID No.: _____

Company Name (if applicable): _____

Address: _____

City/Country: _____

Phone Number: _____

Email Address: _____

Bank Name: _____

IBAN / Account Number: _____

SWIFT/BIC Code (for international transfers): _____

(Hereinafter referred to as the "Affiliate")

Together referred to as the "Parties".

1. Purpose

Company is engaged in the business of real estate brokerage within the United Arab Emirates. The Company wishes to expand its client network and engage Affiliates to refer potential property buyers. The Affiliate agrees to refer such prospects to the Company under the terms of this Agreement.

2. Referral Arrangement

Upon execution of this Agreement, the Affiliate may refer potential clients/customers to the Company. The Company agrees to pay the Affiliate a referral fee based on successful transactions on a case-by-case basis.

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3. Compensation

- a. The currency used under this Agreement shall be United Arab Emirates Dirham (AED) only.
- b. The Company shall pay the Affiliate a referral commission to be mutually agreed upon in writing on a case-by-case basis.

(Agreed Commission Percentage: _____%)

A successful referral is defined as a lead introduced solely by the Affiliate, which results in a completed property purchase, meeting the following conditions:

- The buyer must pay the full property purchase price (either upfront or as per an agreed payment plan),
- The buyer or developer must pay the full commission fee plus 5% VAT as agreed,
- The deal must be registered and verifiable through the Dubai Land Department, and
- The referral must be a direct result of the Affiliate's efforts.

- c. The Company shall pay the Affiliate within three (3) working days of receiving the full commission.

4. Term

This Agreement shall commence from the Effective Date and remain in effect unless terminated by either Party as per the terms set forth herein.

5. Confidentiality

The Affiliate may be given access to confidential information such as client data, project details, and pricing strategies. The Affiliate agrees to maintain the confidentiality of such information and not to disclose or use it for any purpose other than fulfilling obligations under this Agreement. This obligation shall survive the termination of the Agreement.

6. Termination

Either Party may terminate this Agreement by providing 15 days' written notice. The Company will remain obligated to pay the Affiliate all due commissions for referrals made prior to the termination date.

7. Representations and Warranties

Each Party represents that:

- They are legally authorized to enter into this Agreement,
- Their performance does not violate any laws or third-party agreements,
- They are fully capable of carrying out the responsibilities set forth.

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8. Limitation of Liability

Neither Party shall be held liable for indirect, incidental, or consequential damages, including but not limited to, lost profits, delay in earnings, or reputational losses, unless caused directly by gross negligence or willful misconduct.

9. Disclaimer of Warranties

The Affiliate does not guarantee that referred clients will result in successful transactions. The Company acknowledges that referrals are leads only, and results depend on multiple market and transactional factors.

10. Severability

If any provision of this Agreement is found to be invalid or unenforceable, the remainder of the Agreement shall remain in effect.

11. Waiver

Failure to enforce any term of this Agreement shall not be considered a waiver of future enforcement of that or any other term.

12. Legal Fees

In the event of a dispute leading to legal proceedings, the prevailing Party shall be entitled to reasonable legal fees and costs.

13. Legal and Binding Agreement

This document constitutes a legally binding agreement between the Parties and may only be modified in writing and signed by both Parties.

14. Governing Law and Jurisdiction

This Agreement shall be governed by the laws of the Emirate of Dubai and the federal laws of the United Arab Emirates as applied in Dubai. Any dispute shall be resolved in the Dubai Courts.

15. Entire Agreement

This Agreement represents the entire understanding between the Parties and supersedes all prior negotiations or

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understandings. Any changes must be made in writing and signed by both Parties.

SIGNATURES

COMPANY

Signed: _____

By: _____ (Authorized Representative)

Date: ____ / ____ / ____

AFFILIATE

Signed: _____

By: _____ (Affiliate Full Name)

Date: ____ / ____ / ____